

#### "There's no alternative to hardwork"

Kishorebhai M Gajjar Founder, Gajjar Group

The Company Profile

#### **The Company**



Having a production output of half a million units per year, Gajjar Group has come a long way since its inception more than 40 years ago.

Founded by **Kishorebhai M Gajjar**, whose motto - 'there's no alternative to hardwork' still drives the company which is today in the able hands of the second generation.

Namely Harish Gajjar, Dilip Gajjar and Bharat Gajjar.

With the right combination of men and machines Gajjar Group looks forward to faster vertical growth in terms of increasing our production rate. With the booming economy indicating a clear rise in demand, strengthening the base with more investments in technology and space to support our future prospects is an ongoing process with Gajjar Group.



#### (25/09/1933 - 08/07/2000)

#### Founder

Kishorebhai M Gajjar

A pioneer of sorts, Kishorebhai M Gajjar was responsible for the tremendous success of Rajni frames, the most recognized eyewear brand of India.

His vision, high working standards and genuine concern towards the community and his employees have earned him the respect of one and all in the optical industry.



#### **Key People**



#### Harish K Gajjar

A man of machines is how one could describe **Mr. Harish Gajjar**.

DME and I& BMS Graduate, and extending his education with promotion centers in Germany and UK, Mr. Harish today has over 30 years experience in the optical field.

Involved in the designing and quality control management, his true passion lies in production.



#### An economics graduate, **Mr. Dilip Gajjar**, has been responsible for setting up and the running of a 50000 sq ft factory which is responsible for the production of the core hardware of the product.

His skills in HR management make him a true people's person. His interaction with the staff enables him to get the best out of them.



Bharat K Gajjar

Gajjar Group

Having studied computer science Engineering, **Mr. Bharat Gajjar** has used his expertise in keeping the company abreast of the latest in technology.

Heading the Product development department, he has been instrumental in the activity of developing, tooling, fixtures etc.

His main area of interest has always been Research and Development.



#### Capacity



As we mentioned in the beginning Gajjar Group has the capacity to Produce a Million pieces in a year.

Our both plants namely Bhilad plant where the raw stock is produced & Malad plant where raw stock is converted in to finish stock are equipped to increase the production capacity when required.

#### Men, Machinery & Material





Our workforce at all Gajjar units consists of qualified and skilled men in the field of mechanical, electrical and electronic engineering.

The workforce is also faithful and loyal to the group as its hard work and experience is recognized and rewarded from time to time. Result of which we are today a Family of 227 people.

The commitment of the staff to the group enables us to execute any type of job with high efficiency and least loss in machine time and raw material.

#### Men, Machinery & Material





The company boasts of complete in-house facility from conceptualizing, designing up to the manufacturing of the end product.

Professional use of CAD and CAM software's along with other special custom software's complement the machining centers which are equipped with the state of the art technology like laser cutting, welding in Inert ATMS, CNC Eye rim, CNC-EDM, CNC-Milling etc.

Other in-house facilities include planetary polishing, electro deposition of precious and semi precious metals, electophoratic and electrostatic lamination and colour coatings.

> Our principal machineries of the plant are from Haug and DMG (Germany), Da Rin (Italy), ATMS (Japan) and Laser (USA)

#### Men, Machinery & Material





As for the material, we always rely on the best quality material and source them from internationally reputed suppliers. The material used in our frames and sunglasses include Cupro Nickel, Monel, Stainless Steel, Titanium etc in metals, and Nylon, Polymide, Polycarbonate, EVA etc. in plastics.



# **Spect Vision – Bhilad Plant**







Factory Building





# **CAD designers**





#### **CNC tooling facility**







A tooling division of gajjar group, having experience of more than 40 years to deliver quality engineering product & services. The 🌗 Individual component obsession to perform.

An obsession to convert product from mind to 🌗 Consumer products materials yes digitaly with the help of our highly skiled design and development department & by using world latest software.

#### Marter cam Dideas Delcam 🍺 Pro e Art cam

Auto cad



We remain committed to deliver your need.

Perfection with inficianals makes no belief to ensure definite results, our commitment to quality with competation in what ever we stand for.

CNC machine engaged with world class software & skilness shall not only develop a high tech product but also analysis to perform with perfection.

#### The Power of Men & Machine

#### OUR LIST OF OBSESSION

- (any material to any design)
- (Perfection with applied analysis)
- ) Forging tool (with perfection & srinage calculation)
- ) Pressure die casting (Hard Machining)
- Injection Moulds (with Digital analysis on moving parts)
- Prototyping (with laser scanner)
- High precession toolings





**CNC EDM** 

7 3 2008

Deckle FPC-NC

#### **CNC tooling facility**





# DMU60 monoblock 5 AXIS CNC Machining Center.

#### Max 24000 rpm



#### **Screw making machineries**





Slotting

0.000

#### Heading Unit.



#### **Production Facility**

#### Mach's Press







Parts Cutting & Milling





Parts Cutting & Milling

#### **Production Facility**







INV SERIES

# Shouldering Units

# "V" Cutting



#### **Production Facility**





Welding

# Hinge Making





Hinge Section Cutting



# **Molding Facility**



#### FR-60 Feromatic

# 220-90-350 ARBURG Allrounder



#### **Polishing Facility**





# Speed Polishing





#### Planetary Frame Polishing Units

#### **Titanium Welding Plant**





# Close loop "Ti" Welding Setups.



### "Ti" Inert Atm Welding Setups.





#### The Process which we do..

#### 6 Layers of coating on the base metal to make it work best against corrosion.

On Base Material our Six layers Coating process is as below, that's why our warrantee.



Anti-Corrosion Tested for 4700 H Plus in saltspray weatherometer "Passed" Acetone Rub Test passed 500 Plus Rubs. - No effect.





Our products are known for their quality, craftsmanship and are easily identified by a larger part of the market due to our extensive publicity campaigns. We believe in making right and marketing right. This combination of world class production and innovative marketing has helped Gajjar Group and its products be leaders in their individual product categories.







In the changing world of retailing, our resolve to compete on the pricing front has made us look for newer methods and the latest in technology.

Our eyewear brands include LifeStyle and LeVox in sunglasses, spectacle frames like Rajni, Harmony and Afford, Fast & Furious, Kinderslook, Rajni Gold (micron Gold Plating).







Gajjar Group is the licensee for manufacturing and marketing Provogue eyewear in India. Needless to say, Provogue successfully competes with foreign brands at various malls. This itself speak volumes of the quality standards of Gajjar Group.

The quality of our AR Coating facility at Vijay Vision, a company affiliated to the group, has been well appreciated worldwide. Our recent joint venture with the worlds leading optical lens company, is a testimonial of the worlds best recognizing India's best.











Gajjar Group





Rajni Gold twis

Micron Gold Plating





#### **Price Range & Quality Detail**



Price (amt in Rs)	Brand	No. of models	SKU	Images
150-200	Unbranded Frames	25	150	5
330	Twist	8	96	The series
330	Afford	12	120	Contraction of the second
425	Harmony	140	1120	Ser Son
440-495	Rajni	60	480	
850 895 940	Rajni Gold	15	30	
700 - 1250	Lifestyle (SG)	40	200	

Duties & Taxes as applicable

# **Entry level Brand**





# Product Images – Rajni Frames







# **Product Images – Harmony**





# **Product Images – Rajni Gold**







# **Product Images – Rajni Titan**







Comi Tita

# **Product Images – Life Style**















# Product Images - Fast & Furious





#### **Product Images - Kinderslook**







# **Lead Time**



•We require lead time of maximum 3 weeks to develop prototype, or a concept.

•Once samples are approved we take 8 weeks to provide the goods as per the order.

\*Lead time may vary in un avoidable circumstances



# Materials



We are equipped to make both Metal as well as plastic frames. All different kinds of raw material from which we can produce frames are listed below.

#### Metal

- 1. Nickel Silver 104 to 108
- 2. Phosphor bronze
- 3. Stainless Steel
- 4. Monel
- 5. Titanium
- 6. Beta

#### Plastic

- 1. TR 90
- 2. Cellulous Acetate
- 3. polycarbonate
- 4. PMMA



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